

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 03503 231304Z
ACTION EUR-12

INFO OCT-01 AF-10 ARA-14 EA-12 NEA-10 ISO-00 ERDA-07
AID-05 CEA-01 CIAE-00 COME-00 DODE-00 EB-08
FEAE-00 FPC-01 H-02 INR-07 INT-05 L-03 NSAE-00
NSC-05 OMB-01 PM-05 USIA-15 OES-07 SP-02 SS-15
STR-04 TRSE-00 ACDA-10 PA-02 PRS-01 /165 W
-----016479 231713Z /41

R 231153Z AUG 77
FM AMEMBASSY STOCKHOLM
TO SECSTATE WASHDC 1411
INFO AMEMBASSY ABU DHABI
AMEMBASSY ALGIERS
USINT BAGHDAD
AMEMBASSY CARACAS
AMEMBASSY COPENHAGEN
AMEMBASSY DOHA
AMEMBASSY JAKARTA
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY LAGOS
AMEMBASSY LIBREVILLE
AMEMBASSY OSLO
AMEMBASSY PARIS
AMEMBASSY HELSINKI
AMEMBASSY QUITO
AMEMBASSY TEHRAN
AMEMBASSY TRIPOLI

UNCLAS STOCKHOLM 3503

USOECD

E.O. 11652: N/A
TAGS: ENRG, EWWT, OPEC, NI, SW
SUBJ: NIGERIA PROMISES SWEDEN DIRECT DELIVERIES OF OIL

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STOCKH 03503 231304Z

REF: (A) STOCKHOLM 0668 (NOTAL), (B) STOCKHOLM 3400 (NOTAL).

1. SWEDISH PRESS REPORTED FROM LAGOS ON AUGUST 22 THAT SWEDISH
ENERGY MINISTER OLOF JOHANSSON HAD SIGNED DOCUMENT WITH HIS
NIGERIAN COUNTERPART, MOHAMMED BUHARI, WHICH WILL GUARANTEE
SWEDEN LONG-TERM DIRECT PURCHASES OF NIGERIAN OIL IN LARGE
QUANTITIES.

2. ENERGY MINISTER JOHANSSON TOLD REPORTERS HE WAS MOST SATISFIED WITH WAY IN WHICH TALKS HAD DEVELOPED IN LAGOS. NIGERIANS INFORMED JOHANSSON THEY WERE PREPARED TO DELIVER LARGE QUANTITIES OF OIL IMMEDIATELY, AND JOHANSSON REPLIED THAT SWEDEN COULD START IMPORTING BY MID-1978.

3. NEXT STAGE WILL BE CONTINUATION OF TALKS IN DETAIL BETWEEN SWEDISH GOVERNMENT-OWNED PETROLEUM IMPORTING COMPANY SVENSKA PETROLEUM AB (SWEPOTROL) AND NIGERIAN NATIONAL PETROEUM COMPANY (NNPC), AIMING AT BILATERAL LONG-TERM AGREEMENT BETWEEN THE TWO COUNTRIES.

4. NIGERIA IS FOURTH LARGEST SUPPLIER OF OIL TO SWEDEN TODAY, BUT IMPORTATION TAKES PLACE VIA MULTINATIONAL OIL COMPANIES. AGREEMENT WILL MEAN THAT SWEDEN WILL FOR FIRST TIME BE PURCHASING OIL DIRECT FROM PRODUCER COUNTRY, PAPERS NOTED.

5. SWEPETROL WILL REPORTEDLY ALSO BE NEGOTIATING WITH NIGERIANS FOR DELIVERY OF LOW-SULFUR HEATING OIL. MINISTER JOHANSSON SAID NIGERIA WILL SOON HAVE SURPLUS PRODUCTION OF HEATING OIL WHEN REFINERY AT WARRI IS COMPLETED NEXT YEAR.

6. ASIDE FROM VARIOUS OTHER POSSIBLE COMMERCIAL PROJECTS, SUCH AS SALE OF PIPELINES AND SUPPLY OF TANKER TRUCKS TO NIGERIA, SWEDEN IS UNDERTAKING TO ASSIST NIGERIA WITH PLANNING UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STOCKH 03503 231304Z

AND TRAINING. A SWEDISH DELEGATION WILL REPORTEDLY BE VISITING NIGERIA TO STUDY REQUIREMENTS AND SUBMIT PROPOSALS.

7. OTHER PRESS REPORTS FROM LAGOS INDICATED THAT SWEDISH GOVERNMENT-OWNED SHIPYARD GOTAVERKEN HOLDS GOOD HOPES OF SECURING NIGERIAN ORDER FOR BETWEEN 14 AND 20 LNG TANKERS, EACH WITH CAPACITY OF 135,000 CUBIC METERS AND COSTING ABOUT \$35 MILLION. PREREQUISITE WILL BE SWEDISH GOVERNMENT DECISION TO CONSTRUCT NATURAL GAS PIPELINE NETWORK IN SWEDEN. DELIVERIES OF LNG IN NIGERIAN TANKERS COULD BEGIN IN FIRST HALF OF 1980'S. HEAD OF GOTAVERKEN'S SHIP SALES DIVISION, BO MAGNUSON, TOLD REPORTERS THAT NIGERIAN OIL MINISTER BUHARI HAD STRESSED DURING TALKS THAT FIRMS WHICH COULD ALSO PROVIDE VARIOUS PLANNING FACILITIES AND TRAINING PROGRAMS FOR TANKER PERSONNEL WOULD BE GIVEN PRIORITY.

8. GOTAVERKEN REPRESENTATIVES IN LAGOS ALSO DISCUSSED YARD'S PROJECTED FLOATING PETROCHEMICAL PLANTS, DEVELOPED IN COLLABORATION WITH DANISH FIRM TOPSOE, WHICH WILL PRODUCE AMMONIA FROM LNG FOR ARTIFICIAL FERTILIZER. FURTHER CONTACT BETWEEN NIGERIAN GOVERNMENT AND GOTAVERKEN WILL REPORTEDLY BE MADE DURING FALL. TANKER ORDER WOULD PROVIDE WORK AT HARD-HIT GOVERNMENT-OWNED GOTAVERKEN SHIPYARD FOR TWO YEARS.

9. AS INDICATED IN STOCKHOLM 0668, PRIVATELY-OWNED KOCKUM
SHIPYARD PRESENTED PACKAGE LNG PROPOSAL TO GOS IN FEBRUARY THIS
YEAR INVOLVING CONSTRUCTION OF SOME 20 SPECIAL TANKERS.
PERRY

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: OILS, IMPORTS, TRADE
Control Number: n/a
Copy: SINGLE
Sent Date: 23-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STOCKH03503
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770304-0467
Format: TEL
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770831/aaaabaec.tel
Line Count: 121
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d0bbde55-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STOCKHOLM 668, 77 STOCKHOLM 3400
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 26-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1511088
Secure: OPEN
Status: NATIVE
Subject: NIGERIA PROMISES SWEDEN DIRECT DELIVERIES OF OIL UNCLASSIFIED UNCLASSIFIED
TAGS: ENRG, EWWT, NI, SW, OPEC
To: STATE USOECD
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/d0bbde55-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009